

Accessing Supply Chain Opportunities

Are you positioned to succeed with opportunities on the Rockhampton Ring Road project?

Purpose of assessment

The Rockhampton Ring Road Project is a significant undertaking for this region and provides opportunities for suppliers to secure work, provided they are capable and competitive.

The Department of State Development, Infrastructure, Local Government and Planning in partnership with the Department of Transport and Main Roads is seeking to maximise local content outcomes. Understanding the level of enterprise capability will inform the delivery of the appropriate skills development initiatives enabling local businesses to be better positioned to win available work.

If you are interested in seeking work with the Rockhampton Ring Road Project we would appreciate you completing this initial questionnaire, so we are able to determine existing business capability and interest in participating in development programs.

Name: _____

Company: _____

Address: _____

Phone: _____ Mobile: _____

Email: _____

Website: _____

Number of staff FTE: _____ PT/Casuals/Contract: _____

Turnover: <\$1M \$1M-\$5M \$5M-\$10M \$10M-\$20M >\$20M

Key customers: _____

Would you be interested in any business capability development initiatives? Yes No

Do you consent to your email being added to our Rockhampton Ring Road mailing list? Yes No

Business Environment

» How has your business been trending over the last 12 mths? Growing Stable Declining

» What are the 3 biggest issues facing your business in the next 12 mths?

1. _____
2. _____
3. _____

Yes No

- » Do you have a strategic/business plan that is current and reviewed annually?
- » Do you understand your competitive advantage?
- » Do you have a marketing plan including a budget and sales targets?
- » Do you have a Capability Statement?
- » Do you have a website?
- » Do you understand your businesses performance?

If so, how do you measure the fundamental processes that drive your business?

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- » Do you have cash flow issues?
- » Do you have an ISO or third party certified management system?
- » Do you have policies and procedures to manage the quality of products/services in your business?
- » Do you have policies and procedures for safety management in your business?
- » Do you have policies and procedures to manage the environmental impacts of your business?
- » Do you assess risk in your business to ensure sustainability?
- » Do you use relevant business software to manage your business?
- » Do you review the terms & conditions before agreeing to complete and order?
- » Have you been able to identify costs savings by improving processes in the last 12mths?
- » Have you introduced any new products or services in the last 12mths?
- » In order to gather further information so we may develop the appropriate workshop material, would you be prepared to complete a more comprehensive on-line business diagnostic?

More information

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